



# Enterprise Solutions

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# Enterprise Solutions Agenda



- Ceridian Overview
- Why Outsource Tax Services
- Implementation and Customer Support
- Demonstration
- Discuss Next Steps

# Who is Ceridian? A Trusted Partner



- A \$1.5 Billion Company
- A Fortune 1000 company
- Over 70 years experience - 35 in Tax
- 80% of the Fortune 100 and 60% of the Fortune 500 companies are Ceridian customers
- AAf Rating on Tax Trust – Standard & Poor's highest fund rating

The screenshot shows the Ceridian website's "SAS 70 Report Request" form. The page header includes the Ceridian logo and navigation links such as "About Us", "News Room", "Careers", "Contact Us", "My Support Page", "Help", and "Site Map". The breadcrumb trail reads "Home > Contact Us > SAS 70 Report Request". A search bar is located in the top right corner.

The main content area is titled "Ceridian - SAS 70 Report Request" and contains the following text: "SAS 70 reports are product specific. Following is a list of the reports and products they cover. If your product is not listed, please contact [Elizabeth H. Lewis](#). SAS 70 reports are all Type II Reports."

The form includes a section for "Required information" with the following fields: "Today's Date:" (pre-filled with 08/11/2005), "Requestor First Name:", "Requestor Last Name:", "Requestor Phone:", "Requestor Office:", and "Requestor Email Address:". Each field has a corresponding input box.

Below this is a section titled "Please select all the Ceridian Services you currently use:" with a grid of checkboxes for various services: Signature Payroll, Source 100, Source 500, Source 520, Encore/Ensemble, HR/PR Web (previously eSource), Source Assist (aka: Source 550), Source Empowerment, Source Time Professional, Source Tax, TAXTEL, COBRA, FSA, GLS, H3W, and RPS.

At the bottom, there is a section for "Report Name:" with checkboxes and input boxes for: "Signature Payroll (2004) - Quantity:", "Signature Payroll (October 1, 2004 - March 31, 2005) - Quantity:", "Hosted Services (2004) - Quantity:", "Hosted Services (October 1, 2004 - March 31, 2005) - Quantity:", and "Signature Payroll-Hosted Services (2004) - Quantity:". A note below this section states: "To order your SAS 70 report, please indicate the report name and quantity below. If you don't indicate a quantity, we will ship one (1) copy of the requested report(s). Not sure which report you need - [click here?](#)"

At the bottom left of the form, there is a "Login:" section with fields for "Login:" and "Password:", a "Login" button, and links for "Register now" and "Forgot Password?".

Online request form for SAS70 report

# Why Ceridian? We Maximize Your Existing Solution



## Ceridian's Enterprise Solutions Group

Outsourcing solutions that complement your ERP system

### Tax Services

Compliance  
Tax Deposits & Filings  
Risk Mitigation  
Special Projects  
Agency Registration  
Worksite Reporting

### Print & Image Services

Checks & Deposit Advices  
SeeMyW2.com  
W2's & 1099's  
Distribution

### Wage Attachments & Garnishments

Distribution & Payments  
Administration\*

### Payment Solutions

Ceridian Check  
Direct Deposit  
Ceridian Paycard  
eCash



# Why Outsource?



- Remove financial risk and ensure reporting compliance
  - Timely and compliant tax deposits
  - Jurisdictional/compliance changes are monitored and applied
  - What if.... “\_\_\_\_\_ wins the lottery?”
- Reduce administrative burden
  - Our clients maximize their investment in their ERP system or automate the entire tax filing, depositing and reporting process
  - No more check requests, agency response letters, etc.
  - Sarbanes Oxley compliance
- Free your resources
  - Ceridian customers allocate ¼ FTE (on average) to manage the tax process
  - No need to train back up resources to comply to manual process
  - Ensure that they are prepared for changes that may effect day to day operations

# What We Do



- Collect and consolidate all payroll tax liability data
- Make all federal, state and local tax deposits
- Prepare and file all monthly, quarterly and annual tax returns and amendments
- Annual W2 agency filings
- Research and respond to all payroll tax inquiries, notices and tracers
- Maintain full compliance with all federal, state and local tax regulations and requirements
- Assume complete financial responsibility for timely and compliant tax filings once tax data is received

# Ceridian Oracle Partnership



- RightSourcing Partner
- Began in 1998
- More than 20 joint customers
- Ceridian uses KBACE's Oracle Extract program to extract and build the XML interface file

**ORACLE®**





## Why We're The Best Choice

- No customizations are made to your Oracle system
- Interface uses the standard Oracle configuration for W-2 information
- Processes over 20,000 employees per hour
- No need to run or test State Quarterly Wage Listings or the year-end processes
- All taxes in all GREs can be easily reconciled to the KBX Tax Details Report
- The data extract:
  - Supports current and future versions of Oracle Payroll
  - A single extract run includes all GREs in a Business Group
  - XML output file

# Data Access and Reporting



Ceridian provides a browser-based tool that provides a comprehensive view of your company's total relationship with Ceridian Tax Service

- Secure login
- Data Control and Validation
- Access liability, funding, and deposit history
- View and download tax returns
- Track inquiry resolution
- Links to federal, state, and local Web sites
- Rooftop-level tax reference tool
- Download data into Excel<sup>®</sup>

# Implementation Team



## Project Manager

Works to understand your needs, assemble a project plan and manage the implementation

## Interface Specialist

Supports the data interface between your payroll system and Ceridian

## Tax Service Technical Specialist

Coordinates building your file; tests the interface, communication links and data formats

## Online Implementation Tool

*"Ceridian has met our expectations from the beginning of the evaluation, through implementation, going live and with customer support. We are a very happy customer!"*

BBA Aviation



# Customer Support Team



## Tax Service Account Representative

Day-to-day questions  
(9 a.m. – 8 p.m. E.T.)  
Dedicated team for stand-alone tax accounts.

## Manager

Tracks responsiveness, knowledge, accessibility, quality of work and customer satisfaction.

## Global Account Executive

Your trusted advisor to ensure goals are met and responsible for customer satisfaction and retention.

## Executive Sponsor

Continues to keep lines of communication open.



*"The one thing that I've always felt about my relationship with Ceridian is that we truly partner."*

Barry Waldner  
Payroll Tax Analyst, Andersen Windows  
Ceridian Tax Service customer



# Next Steps



## Process Analysis

In-depth discussion to uncover your current process, required resources, challenges, and requirements

## Solution Presentation

Present a recommended solution based on your requirements and provide a system demonstration

## Financial Discussion

Review proposal and investment requirements

## Partnership Decision

Commence with contracts and assign resources

Thank You!



# Q&A

